Greenpeace
corrupt politics
research!

t-shirts!
smart people!

2006

private sector

NWF

2001-2010

2002

Danger! Risk!

conferences
lobbying
networking

2011

policy
rules
order
words
cap and trade
finance
energy access

2006-2010

SOL VISTA

2011-2014

nextility

sales?! start-up culture ventur capitalism ups and downs culture

2014-2017

Spark Meters

2017-?

opportunity!
energy access
impact
leapfrogging technologies
international strategy
managing a team

What startups offer:

- speed! decisions + strategy
- career growth
- a big voice
- passion + mission
- cutting edge technology
- fun, risk-taking people
- the opportunity to bet on yourself

Decide (and always rethink!!!)

- core values
- how much achievement means to you
- work-life balance
- financial needs
- authenticity
- not an artist

Tu Mexico

energy areas
govt RFPs
passion!!!

surfing

2017

2017